

THE GREAT HAUS



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ABOUT US

The Great Haus is a licensed real estate agency based in the capital city of Malaysia, Kuala Lumpur.

Formed in 2018, our agency's core business is the provision of services which caters to our client's unique needs namely in residential, commercial and industrial which includes land for various usage. Our team of consultants will streamline communications with property owners, tenants, developers and investors in selling, purchasing and leasing of commercial and non-commercial properties in the most effective manner.

In a year, we grew our team to 500 (and counting) great talents who are capable negotiators, building and nurturing business relationships for both clients and customers. We work closely with top-notch developers in the industry to bring the best products and services, be it for own stay or investment, to home-buyers in Malaysia.

OUR SERVICES

With a team of highly motivated experienced consultants in the field, we possess the professional expertise in negotiating with buyers, sellers, landlords and tenants to meet your real estate investment needs. Our consultants will assist in completing transactions in the most effective approach.

Furthermore, The Great Haus gathers feedback by end-users then propose to property developers the current market's ideal home or property requirements. The feedback would entail layout plan, floor plan, strategic pricing based on the property's location.

OUR SERVICES INCLUDE:

- Undertaking all categories of project sales on behalf of developers.
- End-to-end proposal plan on initial phase, marketing phase and final phase.
- Effective marketing strategies that would be adopted for various types of properties.
- Professional advice on property types, design, pricing based on supply, demand and future trends.





MISSION

At the core of our real estate practice, we are committed to strive for the highest standards in this industry.

The complex demands of this new century has equipped our diligent agents in providing their unwavering commitment to meet our client's needs in the most ethical, efficient and effective approach.

Upholding our corporate mission, our listings are made accessible globally for all walks of life to view. The Great Haus philosophy ensures that our client's needs and concerns are placed above our own in every transaction.



Our vision is to be the leading Real Estate Agency in the [Residential Sector] that provides the best of both worlds, buying and or selling, experience for our clients.

We want to empower and educate our clients on making great property decisions through our committed team of professional consultants.

To build a strong team that instils brand trust and to meet the needs of our community.

To be Malaysia's first choice in every aspect of the real estate industry as we serve to provide our community to achieve their real estate needs and to unlock their best life with The Great Haus.

To provide our clients and end-users a holistic buying/selling approach to meet their desired goal.

Quotes from Co-founder of The Great Haus



We believe the key to real estate is to understand our buyers to get a deeper insight on their ideal homes and make it a reality with our topnotch developers."

Chloe Chee, Co-founder of The Great Haus



We are passionate in educating our end-users on making an informed property decision. That's our heart and soul into what drives us to connect you to your dream home/office at The Great Haus."

Dic Tee, Co-founder of The Great Haus



We love to work with great developers, so we could buy and sell properties with greater confidence."

Hongyi Wang, Co-founder of The Great Haus



Working with great developers gives us greater confidence, be it for own-stay or as an investment."

Karen Lee, Co-founder of The Great Haus



Real estate to us is not just about selling homes, it's a home that defines you, a home that brings you security and so much more."

Steve Siew, Co-founder of The Great Haus



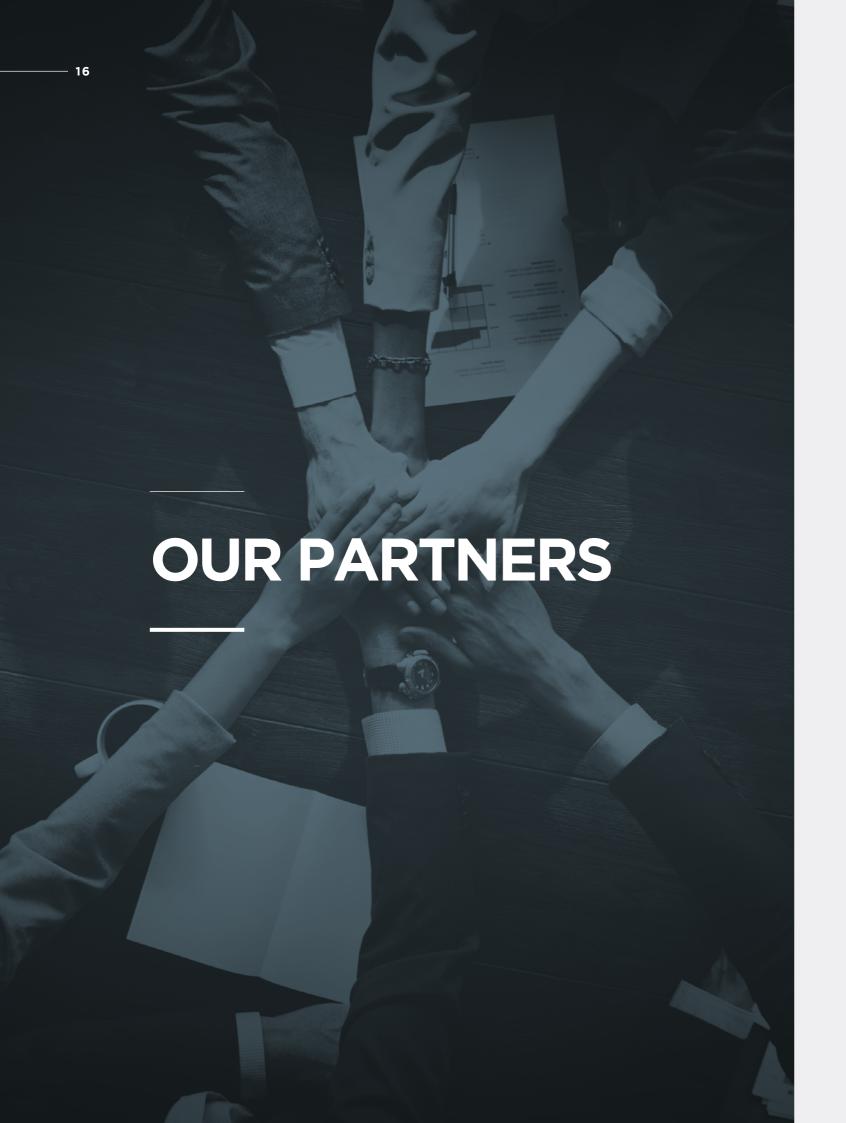
OBJECTIVES

The Great Haus has achieved Emerging Real Estate Marketing Consultancy Agency and Project Marketing of the year in 2019. We have an undeniable track record and expertise in the property marketing field which confidently allow us to:

- Maximise property developer's return on investment within a short time frame.
- Provide hassle-free after-sales service for property developers.
- Capitalise on advertisement and promotional effort to enhance property developer's brand and reputation in the market.

KEY PERSONNEL









































OUR UNIFORM

Our uniforms are a form of discipline, dedication and determination which resonates with the value we bring to our valued partners and customers at The Great Haus. The idea of our uniforms were inspired by the concept of 'Omotenashi' which means wholeheartedly to look after guests.

You can be assured that we will put your needs above all else, which is The Great Haus' quality hospitality that we wear proudly on our sleeves.



Uniforms at The Great Haus are kept with today's fashion notes yet providing our members with an accentuated fit that will allow them to mobilise comfortably, no matter the occasion or location.

The standard uniform is differentiated by 2 kinds: The Gents and The Ladies. As we are all unique in our own way, the same goes without saying that every Great Haus member brings bespoke, high quality services to our valuable customers.



- ▲ The Ladies' Uniform is finished with a timeless "pussy bow" which derived from the 1930s.
- The Gents' Uniform is inspired by French Cuff Shirts which can be complemented with a pair of cufflinks.





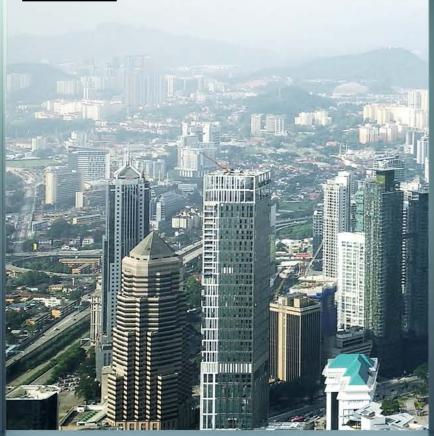
Bottoms are not restricted when it comes to color or style, we leave room for each individuals' creative style to let their personality match with professionality. Materials of the uniforms are made of Royal Kings. For thicker and better texture, Oxford was used for the weave type instead of the ordinary poplin.

Attention to detail to design were taken to tailor our members' uniforms which is the same that we practice in our services to ensure you are able to live your best life with us and how our valued guests are able to excel beyond their imagination.

This isn't just a uniform to us. This uniform is our language which allows us to deliver excellence beyond your imagination.

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OUR HAUSES







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KOTA KINABALU

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Please do not hesitate to contact us should need further information.

Looking forward to a thriving business adventure with you!

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